Message Text

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PAGE 01 BANGKO 33727 091653Z ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W

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R 091010Z DEC 77

FM AMEMBASSY BANGKOK

TO USDOC WASHDC

INFO SECSTATE WASHDC 4999

UNCLAS BANGKOK 33727

E.O. 11652: N/A TAGS: BEXP, TH

SUBJECT: WTDR/TFI: PAKDI INTERNATIONAL CO., LTD.

REF: USDOC 22536

1. THAILAND

OFFICE USE: 2. 549 3. NA 4. 01

- 5. PAKDI INTERNATIONAL CO., LTD.
- 6. P.O. BOX 765, 1126 NEW PETCHBURI ROAD, PRATUNAM
- 7. BANGKOK
- 8. CONTACT: DR. OMSIN BULPAKDI
- 9. TITLE: MANAGING DIRECTOR

OTHER OFFICIALS ARE: MRS. BICHITRA THANAD VANICH, DIRECTOR AND

MR. NATT Y. SUNTHORN, ADVISOR.

10 PHONE: 2528052 11. TELEX: BULPAKDI TH 2394

12. CABLE: PAKDIINTER

13. ESTBL: 1973 14. EMPL: 49 15. SIZE: MEDIUM

16. REPUTATION: Y-SATISFACTORY 17. RPT DATE: 12/77

OFFICE USE: 18. K 19. NA 20. X 21. NA 22. NA

23A. 38410/235 IMP. AGT.DIST. OF MEDICAL EQUIPMENT AND INSTRU-MENTS

23B. 36620/235 IMP.AGT.DIST. OF ELECTRONIC EQUIPMENT FOR

AVIATION INDUSTRY.

24. FOREIGN SALES: NA

25. FINANCIAL REFS: BANGKOK BANK LTD., 9 SUAPA ROAD, BANGKOK;

SIAM COMMERCIAL BANK LTD., 1060 NEW PETCHBURI ROAD, BANGKOK,

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THAILAND.

26. TRADE REFS: B-D ELECTRODYNE-DICKINSON AND CO., SHARON,

MASS. 02067; FRIGITRONICS OF CONNECTICUT INC., 770 RIVER ROAD,

SHELTON, CONN.06484.

27. FOREIGN FIRMS REPRESENTED: DISTRIBUTOR OF B-D ELECTRODYNE,

SHARON, MASS. 02067 FOR CARDIAC MONITOR; DEVILBISS, P.O. BOX

913, TOLEDO FOR SUCTION-A FUGE; EDWARD WECK, NORTH CAROLINA

27709 FOR ENT PRODUCTS AND ENDOSCOPE; FRIGITRONIC, SHELTON, CONN. 06484 FOR CRYOSURGERY, ENDOSCOPIES; AFFILIATED, 1920 SOUTH JEFFERSON AVE., ST. LOUIS, MO. 63104 FOR OPERATING TABLE: AGENCY REP. OF TOKYO HOSPITAL, CENTRAL P.O. BOX 1997, TOKYO. JAPAN FOR OPERATING LIGHT AND OPERATING TABLE; ASAHI, JAPAN FOR DENTAL X-RAY UNIT; HANSHIN, JAPAN FOR DENTAL X-RAY FILM; SCOTTS, ENGLAND FOR BED-PAN AND DISINFECTORS; MEDICAL, ENGLAND FOR DURASORB SELF-INDICATING SODA LIMES; SKLAR, W. GERMANY FOR SURGICAL OPERATING: WILLY RUSCH, W. GERMANY FOR ENDOTRA-CHEAL TUBE; DIMEDA, W. GERMANY FOR INSTRUMENT SETS; C-D MEDICAL, SINGAPORE FOR CDAK AND KIDNEY DIALYSIS SYSTEM: OSTEO, SWITZER-LAND FOR ORTHOPEDIC SET; AB STILLE, SWEDEN FOR OPERATING TABLE. 28. POST EVALUATION: PAKDI INTERNATIONAL WAS INCORPORATED IN 1974 WITH AN AUTHORIZED CAPITAL OF \$250,000 TO ACT AS IMPORTER, AGENT AND DISTRIBUTOR OF MEDICAL EQUIPMENT AND INSTRUMENTS AND OF ELECTRONIC EQUIPMENT FOR AVIATION INDUSTRY. SEVENTY-FIVE PERCENT OF ITS IMPORTS ARE FROM JAPAN WITH THE REMAINDER FROM THE U.S. (13 PERCENT) AND W. GERMANY. IT LEASES 455 SQ.METERS FOR OFFICES AND A DISPLAY ROOM OF 120 SQ.METERS, LOCATED IN ONE OF BANGKOK'S BUSINESS DISTRICTS AND EMPLOYS 49. ITS SALES VOLUME IN 1976 WAS REPORTED TO BE \$700,000 REPRESENTING A SHARP INCREASE OF MORE THAN 100 PERCENT OVER THE FIGURE REPORTED TO THE EMBASSY IN 1974. SUBJECT FIRM IS CLOSELY ASSOCIATED WITH THE FOLLOWING FIRMS: THANYA THAI CO., LTD. (EXPORTER OF RICE); THAI FIRE-FIGHTING EQUIPMENT CO., LTD. (IMPORTER AND DISTRIBUTOR OF FIRE FIGHTING EQUIPMENT); BOON LTD. PART. (IMPORTER OF AGRICULTURAL UNCLASSIFIED

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EQUIPMENT AND FERTILIZERS); BURA LTD. PART. (IMPORTER OF GENERAL MERCHANDISE); INDIANA CO., LTD. (GENERAL CONSTRUCTION CONTRACTOR); BANGKOK INT'L RICE TRADING (EXPORTER OF RICE AND CORN); SINCERE LTD. PART. (EXPORTER OF LOCAL PRODUCTS) AND PETCHBURI HOSPITAL (GENERAL HOSPITAL OF LOCAL PRODUCTS) AND PETCHBURI HOSPITAL (GENERAL HOSPITAL OF FIFTY BEDS). AS A FAMILY BUSINESS, THE MAJORITY OF ITS STOCK IS HELD BY THE "BULPAKDI" FAMILY. PAKDI INTERNATIONAL IS MANAGED BY DR. OMSIN BULPAKDI M.D. WHO IS WELL KNOWN IN MEDICAL AND BUSINESS CIRCLES. LOCAL BANK REPORTS FAVORABLY ON THE FIRM WHICH IS CONSIDERED TO BE A GOOD TRADE CONTACT FOR U.S. FIRMS.

29. PREP: SATHIT APPR: JAMES H. SAVERY O'DONOHUE

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NNN

Margaret P. Grafeld	Declassified/Released	US Department of State	EO Systematic Review	22 May 2009

Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED**

Concepts: n/a Control Number: n/a

Copy: SINGLE Sent Date: 09-Dec-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

Disposition Date: 01-Jan-1960 12:00:00 am

Disposition Event: Disposition History: n/a Disposition Reason:

Disposition Remarks: Document Number: 1977BANGKO33727 Document Source: CORE

Document Unique ID: 00 Drafter: n/a

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Litigation History: Locator: TEXT ON-LINE, ON MICROFILM

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Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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